

Department of Economy, Treasury and European Funds

# Press Release

ANDALUSIA, MAY 16, 2024

### ADM Sevilla closes with a record 1,343 participants from 29 countries and boosts aerospace industry business in Andalusia and Spain

Its seventh edition has reinforced the international character of the event, with 72% of contractors and 61% of foreign attendees, who have held more than 8,700 business meetings.

Aerospace & Defense Meetings-ADM Sevilla 2024 closed its seventh edition in Fibes, increasing its international character, with a record 1,343 professionals from 29 countries, which will undoubtedly contribute to boost the Spanish and Andalusian aerospace industry in particular. With this balance, it reinforces its character as a business event of reference for the aerospace sector in Spain and the one with more participation in southern Europe, becoming a privileged framework for trade relations of the Andalusian and Spanish industry with the world.

ADM Sevilla, organized by the Junta de Andalucia, through Andalucía TRADE- Agencia Empresarial para la Transformación y el Desarrollo Económico, and by the company BCI Aerospace, was inaugurated by the Minister of Economy, Finance and European Funds, Carolina España, and the President of Airbus Spain, Alberto Gutiérrez, and closed its doors yesterday afternoon.

ADM Sevilla also developed actions of special interest, such as the promotion of coordination with the aerospace cluster through the collaboration agreement signed between the Minister of Economy, Finance and European Funds, in her capacity as president of Andalucía TRADE, Carolina España, with the president of Andalucía Aerospace, Antonio Gómez Guillamón; the meeting of the general director of Andalucía TRADE, Antonio Castro, with the ambassador of India, Shri Dinesh K. Patnaik, and companies from the sector interested in participating in the next trade mission organized to this country; or the trade mission organized by the public agency for important companies from the United States, which had the opportunity to visit the Airbus facilities in the United States. Patnaik, and companies of the sector interested in participating in the next trade mission organized to this country; or the trade mission organized by the public agency for important U.S. companies, which had the opportunity to visit the Airbus facilities in Sevilla, together with Spain and Castro.

With the final closing figures, 1,343 professionals participated in ADM Sevilla 2024, 61% of them international, and 333 companies, from 29 countries, developing between them a total of 8,730 business meetings, BtoB format. The record number of participating professionals since the first edition in 2012 and the increase in international contractors are evidence of the interest in the Andalusian aerospace industry and the success of the seventh edition of this fair, which enjoys the qualification of 'full internationality'.



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ADM Sevilla is thus confirmed as an event of great interest for the international industry, to the point that almost half of the participating companies (46%) are foreign, an even higher percentage in the category of greatest interest, that of contractors (OEMs), which almost reaches three foreigners out of four participating (72%).

ADM also counts with the main manufacturers of the European, Spanish and Andalusian industry, with Airbus, the largest European manufacturer, as the main partner of the event; Aciturri as platinum sponsor; Accenture, Aernnova, Aertec, Capgemini, Gazc, Grupo Sevilla Control, Pilatus, Sofitec and Utingal, as gold sponsors; and Accuris and Akkodis España, as silver sponsors.

The Minister of Economy, Finance and Budgets, Carolina España Reina highlighted "the joint commitment of the Andalusian Government and the industry to an event that has proved its success for yet another edition and that aims to boost the internationalization of the Andalusian aerospace cluster, which plays host to the global industry and is the protagonist of Spain". "ADM Sevilla is an example of how we do things here - said Spain working for and with companies in a common goal that generates wealth and employment in our land."

#### United States, United Arab Emirates, Switzerland and India

As part of the activities generated around ADM Sevilla, the Minister of Economy visited the Airbus headquarters in Sevilla, along with the trade mission organized by Andalucía TRADE, composed of seven world-class contractors, who have also attended ADM 2014, seven of them from the United States (Collins Aerospace, Lockheed Martin, RTX - Pratt & Whitney Amazon-Project Kuiper and GA Telesis) and one from Switzerland (Pilatus Aircraft Ltd) and United Arab Emirates (Strata). These firms also participated, last Tuesday May 14 in Aeropolis, in an aerospace networking conference organized by Andalucía TRADE, along with 18 other Andalusian companies, most of them participants in the event.

On the other hand, in the framework of ADM, Andalucía TRADE also announced its next trade mission to India for the sector, to be held next June, through a meeting between the Ambassador of India in Spain, Shri Dinesh K. Patnaik, the general director of Andalucía TRADE, Antonio Castro, and the ten Andalusian companies interested in the country. During the meeting, the ambassador presented the business opportunities in what is considered the third largest aerospace market in the world behind only the United States and China; a market of maximum interest for this industry.

#### 70 speakers in Conferences

Aerospace & Defense Meetings Sevilla began on May 14 with a day of plenary conferences of high strategic value, opened by the Minister of University, Research and Innovation, José Carlos Gómez Villamandos, with the participation of almost 400 professionals and senior executives from the main companies in the sector in Spain.

On the other hand, in its three days, ADM Sevilla has addressed the main challenges of the sector in Spain and has been known in advance the latest developments in the Andalusian and Spanish industry and its path for the coming years; and has developed an intense business activity focused on the internationalization of the Andalusian aerospace cluster and the national aerospace cluster as a whole. Among the topics discussed were sustainability, cybersecurity, human capital and investment opportunities.





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In addition, the business of aerospace startups was boosted in the Aerolabs space, which featured leading firms from Spain, such as Ineq, Cedrion, Keplerkoord, Dovetail Electric Aviation and the Polytechnic University of Valencia, presenting the Faraday project; and from France, such as Sef Power. On May 15 and 16, panel discussions and more than 8,700 b2b business meetings were held, previously arranged and organized through a system of cross-referencing agendas and interests, establishing privileged contacts between the contracting agents of international companies and national and Andalusian companies.

#### International contractors and clusters

This seventh edition strengthened its capacity to serve as a business lever for the supply chain of this industry, with the presence of major global manufacturers such as Airbus, Boeing (USA), Embraer (Brazil) and Bombardier (Canada), with 60 major contractors, of which two out of three were foreign. In addition, international Tier 1 (first level manufacturers) were also present at FIBES, such as Collins Aerospace (USA); Dassault Aviation and Safran (France); Pratt & Whitney (USA); Premium Aerotec (Germany); BAE Systems (UK); Avic and Coma (China); Spirit (UK) or Superjet and Leonardo SPA (Italy), among others, totaling 60 represented by 221 professionals.

International clusters from the Czech Republic, France, Poland, Morocco and Mexico were also present, together with those already mentioned from Spain (Tedae) and Andalusia (Andalucia Aerospace). ADM Sevilla 2024 will be co-financed by Andalucía TRADE with funds from the EU through the Andalusia ERDF OP 2021-2027, with a Community contribution of 85%, or any other European Program that may co-finance this action.





